



MIDEM 2006

BERLIN.Musik

Cannes, 22. – 26.01.2006

BERLIN.Musik@ MDEM

Asphalt Tango Records GmbH
Ausfahrt Musikverlag GmbH
Berlin Partner GmbH
East-international-music
ELECTROBOT Records Berlin
go_disko*
Label-Commission Berlin im VUT
Low Spirit Recordings GmbH
Megaphon Music GmbH
MDM Mutualism_distribution and more
Motor Musik GmbH & Co. KG
Panaphon Media GmbH
PIRANHA Musik
Planet Roc
Pool-Musik & Media-Service GmbH
Rolf Budde Musikverlag GmbH
T3 Records
TGM Publishing & Consulting
Traumton Records
WOMEX - the world music expo

R 37.15

☎ 8827



Greetings



Berlin is a music metropolis with an inexhaustible reservoir of musicians like the Berliner Philharmoniker, Max Rabe and his Palast Orchestra, Nena, Nina Hagen, Rammstein, Westbam, Paul van Dyk, Beatsteaks, Rosenstolz, Die Ärzte, Sido, Kool Savas und Seeded. There are about 880 chorus of various size, about 1,000 musicians are employed by the five big symphony orchestras and the opera houses, 100 ensembles from classical to modern music, more than 1,000 groups from rock to pop, about 1,000 jazz musicians, 1,200 DJs and DJanes are testifying the variety of the music scene in Berlin.

Music is an important economic factor for Berlin as well. Compared to film and pu-

blishing the music industry is the fastest growing with 1430 companies located in the city at this time. The music industry in Berlin has a current turnover of approx. 15,000 million Euros in the last year.

Important anchors like Popkomm, Universal Music, Sony & BMG, EMI Devison Virgin/Labels/Mute, the Deutsche Entertainment AG, and Jack White are located in the city as well as a various number of trend-setting small labels such as Kitty-Yo, Ministry of Sounds, Four Music, and Tresor Records. This variety is a mark of quality of the music scene in Berlin.

The majors of music industry like broad-caster MTV and Universal didn't only con-



to Berlin for attractive funding opportunities and its classical music sector but at least also for the inspiring subculture in the city.

In Berlin you can find the creative potential, prospective employees, a melting pot of talents and styles that forms a metropolis. No other German city offers so many different event locations of all order and kind.

A large benefit of the city is its blooming, vibrant, and fast-paced club scene that draws night owls from all over the world and is in no way inferior to those club

scenes in New York and London. About 250 clubs are offering something for every taste and are forming a breeding ground for new sounds and trends.

More about the Berlin music scene one can find on the following pages and in our new online database of the Berlin music industry: www.berlinlocationcenter.de/musik.

Berlin is a city with music in it. This is what we want to show on MIDEM this year. We will point out a city that is hard to describe with words, but that speaks for itself with impression.



Klaus Wowereit
Governing Mayor of Berlin



Welcome to Berlin

Are you ready to enter the exiting stage of the music capital Berlin? In addition to the companies which welcome you at the BERLIN.Musik@Midem booth please find a website selection to find some of Berlin's most important players in music.

Berlin Partner

If you have any plans for your company to set up a office in Berlin, the specialists of Berlin Partner will provide you with the necessary support and information in every aspect of your quest. www.berlin-partner.de

Business Location Center Berlin – Music Portal

You are in need of a studio, a promotion agency, a sound engineer, a composer, a singer or a dancer? You name it – you get it. The central music database of the BLC, created by Berlin Partner and „So klingt Berlin“ provides access to more than 1.300 Berlin music biz players - check out the „easy-to-use“ interface offering a full text search engine. www.blc.berlin.de/musik

Club Commission

You are looking for the right venue or location for your event in Berlin? Talk to the network of the Club Commission that represents more than fifty exciting clubs and venues in the vibrant music scene of Berlin.

www.clubcommission.de

GEMA

The „Gesellschaft für musikalische Aufführungs- und mechanische Vervielfältigungsrechte“ GEMA is the German copyright protection and collecting society for musical performing and mechanical reproduction rights.

www.gema.de

German Phono Associations

The German Phono Associations with their central headquarter in Berlin include the Bundesverband der Phographischen Wirtschaft, taking care of the economical

aspects of the industry, the German Branch of IFPI, being responsible for general legal aspects and the Deutsche Phono-Akademie, engaging in the promotion of the cultural development and representation. www.ifpi.de

GermanSoundsMusic

„Made in Germany“ is the motto and the message of GermanSounds, the newly established German music export office. GermanSounds can help you to get in touch with the right players in the huge German music biz of more than 150.000 creative people and around 5.500 small and medium-sized enterprises.

www.germansounds.de

GVL

The “Gesellschaft zur Verwertung von Leistungsschutzrechten“ GVL was founded by the Deutsche Orchestervereinigung DOV and the German branch of IFPI to take care of the copyrights of performing artists, producers and labels in Germany. If you are a label you need the GVL label-code to get your share. www.gvl.de

Investitionsbank Berlin

You are considering financial support for your future investment? The Berlin Bank of Investment IBB is Berlin's central state institution specialised in providing financial support to mainly small and middle-sized companies with a knack in innovation and technology.

www.ibb.de

Label-Commission Berlin

The Label-Commission Berlin is the network for indepen



dent music labels, publishers and producers in Berlin and Brandenburg. Over 60 Berlin music labels from all music styles are associated members, making the Label-Commission their joint portal, communicating exceptional and fresh independent productions as the driving force for the whole music business in the German capital.

www.labcom-berlin.net

LandesMusikRat Berlin

The music board of Berlin state acts as an umbrella institution for the vast variety of musical activities and institutions and represents the interests of over 400.000 Berlin citizens actively engaged in music.

www.landesmusikrat-berlin.de

LIBERO

The football world championship is coming up fast and this cultural network provides a creative platform for all off-activities during the FIFA World Cup 2006 in Berlin. It is the playground for all kind of grassroots-activities by football-crazy Berliners and guests outside of the big stadium to keep the ball close to the street. This will include a lot of music from the competing 32 countries in the period from 9 June – 9 July.

www.libero-berlin.net

MediaCityBerlin

The Online magazine & database of media professionals in Berlin, representing mostly independent companies in the fields of film, TV, theatre, event, music, IT, advertising, PR and more.

www.mediacityberlin.de

Media.net Berlin Brandenburg

The association is networking mainly small and middle-sized enterprises from the media including music, the communication and the telecommunication industries to promote their joint interests in the region.

www.medianet-bb.de

Popkomm

Popkomm is the business platform for music & entertainment, attracting trade visitors and exhibitors from all

over the world. Focusing equally on the three sectors exhibition, congress and festival, its aim is to create synergies – also between the music core-market and music related branches like mobile entertainment or the live sector. Next date: 20 – 22 Sep 2006

www.popkomm.de

Senatsverwaltung für Wirtschaft, Arbeit und Frauen

The „Projekt Zukunft“ of the economic department of the Berlin city council created in close cooperation with local associations and companies is a music industry initiative to improve the determining factors and building networks as well as joint platforms for information and rights.

www.berlin.de/senwiarbfrau/projektzukunft

Senatsverwaltung für Wissenschaft, Forschung und Kultur

The cultural department of the Berlin city council can help you with information about public support programmes for the promotion of music projects and musicians in the German capital.

www.berlin.de/senwiskult

VUT

The German Association of Independent Labels, Publishers and Producers VUT was founded in 1993 to react to the changes in the music industry and to help small and middle-sized enterprises deal with today's tough competition. Its purpose is to connect, to protect and to support its over 1.000 members in taking care of their cultural and business tasks.

www.vut-online.de

WOMEX

The event is the biggest international music conference, trade fair and showcase festival exclusively focusing on the soundtrack of globalisation. The world's premier networking point for World, Roots, Folk, ethnic, traditional, local and diaspora music of all kinds is produced in Berlin and travelling the world. Next dates:
WOMEX Sevilla/Spain, 25 – 29 Oct 2006;
WOMEX Offspring PORTO MUSICAL, Recife/Brasil, 19 – 22 Feb 2006

www.womex.com, www.portomusical.com.br



Asphalt Tango Records GmbH

Asphalt Tango Records is specialized in Eastern European and Gypsy Music. The company was founded by asphalt tango productions in cooperation with Piranha Musik in the summer of 2002 with the intention of combining their already existing experiences and know-how in developing new artists, into producing, realising, publishing and distributing their music worldwide. The company is collaborating with managements and tour agencies of their artists intensively.

Asphalt Tango Records is an independent record company since July 2004.

Asphalt Tango Records est spécialisé dans la musique de l'Europe de l'est et la musique tzigane. La compagnie a été fondée en l'été 2002 par asphalt tango productions en coopération avec Piranha Musik dans le but de combiner leur savoir et leurs expériences dans la promotion de nouveaux artistes et dans la production, la sortie, la publication et la distribution dans le monde entier de leur musique. La compagnie collabore

intensément avec le management et les agences de tournées de leurs artistes.

Asphalt Tango Records est un studio d'enregistrement indépendant depuis juin 2004.



Fehrbelliner Str. 24
10119 Berlin, Germany

Mr. Helmut Neumann
fon: +49 30 285 85 28
fax: +49 30 285 85 12
records@asphalt-tango.de
www.asphalt-tango.de



Ausfahrt Musikverlag GmbH

music Reality is Loud!

Ausfahrt MV GmbH was founded by members of the International Noise Orchestra in the year 1983 somewhere in the heart of Germany. (Ausfahrt = engl. exit) - just the contrary to „middle of the road“.

The initial idea was to build up a publishing + production company controlled by artists and not by money, based on the philosophy to initialize new musical impulses by crossing the cultures + mixing styles. This is the Ausfahrt maxim. The basic resource of living popmusic. And until today the company is still in the hands of musicians + the philosophy is more actual than ever. Perhaps that is the reason why we work together with many of our labelartists and authors since more than two decades in friendship. Today many recordings are part of the history of alternative music and they are listed in the top 100 sales-charts.

Names like Ofra Haza, Das Ich, Richard Strange's Doctors Of Madness, Armageddon

Dildos, E-Craft, Two Witches, Orchestra Di Piazza Vittorio, Umbra et Imago prove the story of Ausfahrt's philosophy. The result is a complete independent workstation with all facilities to distribute, control, promote, produce unique ideas for the future all over the world.



Strelitzer Str. 59
10115 Berlin, Germany

Mr. Ulrich Hornberg
fon: +49 30 37 00 71 70
berlinoffice@ausfahrt.de
www.ausfahrt.de



go_disko*

go_disko* is an easy to use office solution based on FileMaker Pro which was developed for labels, clubs, booking- and promotion agencies in order to facilitate the daily workflow. In collaboration with several labels, go_disko* has been steadily enhanced over the last 4 years and comes now with a multitude of features. go_disko* enables you to efficiently organise your daily business with a single software. The user-friendly interface thereby assures an easy handling.

go_disko* est une solution de bureau facile d'utiliser, basée sur FileMaker Pro qui a été développée pour des labels discographiques, des clubs, des agences de booking et de promotion afin de faciliter le déroulement des opérations quotidiennes. En collaboration avec plusieurs labels discographiques, go_disko* a été solidement développée au cours des 4 dernières années et vient maintenant avec une multitude de fonctionnalités. go_disko* vous permet d'organiser efficacement vos affaires quotidiennes avec un logiciel simple. L'interface utilisateur convivial assure un maniement facile.



Kastanienallee 74, 2. HH, EG
10435 Berlin, Germany

Mr. Ansgar Hetkamp

fon: +49 30 44 72 53 9-0

fax: +49 30 44 72 53 74

info@go-disko.com

www.go-disko.com



Label-Commission Berlin im VUT e.V.

Label-Commission Berlin is a Berlin based network for independent musiclabels, -publishers and producers in the capital region of Berlin and Brandenburg. Labcom represents over 70 Berlin companies covering a variety of musical styles from electronic sounds to pop-, rock-, world- and jazz-music.

The b2b-licensing platform www.sourcemusic.biz is offering access to a wide spectrum of independent repertoire for professionals in advertising, film, games and CI agencies. More than 5000 selected tracks can be easily searched, heard, sorted and licensed.

Sourcemusic is supported within the scope of the music business initiative by the Berlin senate for labour, economy and women's issues and co-financed by the European Fund for Regional Development (EFRE).



Label-Commission Berlin est un réseau basée à Berlin de labels indépendants de la musique, de la publication et de la production dans la région de Berlin et de Brandenburg. Labcom représente plus de 70 compagnies Berlinoises couvrant une variété de styles musicaux de la musique électronique au pop, rock, world et jazz. La plateforme b2b-licensing www.sourcemusic.biz offre un accès à un large éventail de répertoires indépendants pour les professionnels de la publicité, du film, des jeux et des agences CI. Plus de 5000 voies peuvent être recherchées simplement, écoutées, ordonnées et licenciées.



Wrangelstr. 66
10997 Berlin, Germany

Mr. Nils Eismann

fon: +49 30 61 50 75 16

fax: +49 30 61 28 91 84

info@labcom-berlin.de

www.labcom-berlin.de



Low Spirit Recordings GmbH

Low Spirit Recordings is the traditional record label for new sounds and innovative electronic dance music.

The label has thus succeeded in building up and establishing DJs as performing artists in a classical sense.

By now artists like WestBam, Lexy & K-Paul, Members Of Mayday, Hardy Hard, Die Raketen, 16 c +, The Love Committee, Three'n one, Chemical Reaction Food, Sirius B. feat. Afrika Bambaataa or Mr. X & Mr. Y are well-known not only to insiders and have become household names throughout the music scene.

Moreover the label has always aimed at changing party culture itself. Low Spirit has developed and still stages events such as the Mayday (by now in 5 countries), Electric Kingdom and Soundtropolis with ever rising success.



**LOW SPIRIT
RECORDINGS**

Giesebrechtstr. 16
10629 Berlin, Germany

Mrs. Sandra Molzahn

fon: +49 30 32 79 16-0

fax: +49 30 32 79 16-99

info@low-spirit.de

www.low-spirit.de,

www.electric-kingdom.com,

www.mayday.de



Megaphon Music GmbH

Megaphon is a record company, publisher, importer/exporter and distributor of music products that are not domestically released in the GSA territory. With nearly ten years of experience, Megaphon has developed into an essential supplier of CD's, Vinyl, Video's, DVD's and CD ROM's for (specialized) music retailers. Our customers are Wholesalers, Distributors, Retailers (Chain Stores and Independents), E-Tailers and Mail Order Companies. Using a highly sophisticated Computer system, Megaphon can offer its clients a high level of efficiency, swift handling of orders, daily shipping and access to one of the largest databanks in the business. With our database we are represented in the Media-Pool (PhonoNet/CashKit), where all major and independent companies are represented and connected retailers across Germany, Austria and Switzerland see available products in this territory. Besides supplying domestic and imported product, we also have exclusive rights to represent and distribute a growing range of labels.

Megaphon est une compagnie d'enregistrement, de publication, d'importation et d'exportation et de distribution de produits musicaux qui ne sortent pas d'office dans le territoire GSA. Avec une expérience de presque dix ans, Megaphon s'est mué en un fournisseur essentiel de CD, de Vinyls, de VHS, de DVD et de CD-ROMs pour le marché de la musique spécialisé.



Elisabeth-Hof, Portal 1
Erkelenzdammm 59-61
10999 Berlin, Germany

Mr. Jannis Tsialtzoudis
fon: +49 30 61 67 95-0
fax: +49 30 61 67 95-95

info@megaphon.com
www.megaphon.com



MDM Mutualism distribution and more

MDM's key business is worldwide exclusive distribution of music, current label rooster around 70 labels

ABOUT:

worldwide individual distribution and additionally as a construction kit : mastering, manufacturing & licensing through strategic partners

WE OFFER:

- european & worldwide distribution
- warehousing & shipping logistics
- manufacturing and mastering support through our strategic partners
- promotion and marketing support in certain territories

BASE: long-term stable business relationship with around 70 independent distributors around the world



Heckmannufer 6a
10997 Berlin, Germany

Mr. Jörg Heidemann

fon: +49 30 61 20 31 0

fax: +49 30 61 20 31 23

info@mutualism.de

www.mutualism.de



Motor Musik GmbH & Co. KG

Motor Music was founded as a department of PolyGram Germany in 1994 and became part of Universal Music Germany due to the merge in 1999. Until 2004 Motor turned into the most successful company within the German Alternative Rock/Independent Pop business. Motor Music has always been an innovative company whose major goal was to develop and establish artists beside the mainstream such as Rammstein, Muse, Phillip Boa, The Rasmus, Element Of Crime and Sportfreunde Stiller. When founders Tim Renner and Petra Husemann-Renner left Universal Music Germany in early 2004 they decided to take the brand Motor with them. Since the beginning of 2005 Motor Music presents itself as an independent music company of a new style: it offers its artists beside the record label structure also publishing and management services, so that it guarantees an integral care of the artists and their rights. In these days the roster of Motor includes nine artists (e.g. Phillip Boa, Hund am Strand and JR Ewing). Five albums got released, one of them entered

the German charts. Motor Music is also the management of German newcomers Klee and Temp'Eau and cooperates on a high level with brand companies.

Beside Motor Music two other business fields belong to the holding Motor Entertainment that Tim Renner and Petra Husemann-Renner founded: the radio station Motor FM (Berlin, Stuttgart) and the internet music page www.motor.de.



Brunnenstr. 24
10119 Berlin, Germany

Mr. Tim Renner

fon: +49 30 74 77 7-7

fax: +49 30 74 77 7-999

info@motor.de

www.motor.de



Panaphon Media GmbH

Panaphon is a worldwide importer/exporter and online distributor of music products. Established in 2004 Panaphon has integrated the latest technological innovations to provide superior service. Panaphon is committed to combining the lowest possible product costs with the highest levels of service and support. We are constantly looking for ways to improve the process. The company's state of the art information infrastructure provides services that revolutionize the way you do business. This unique customer-centric approach sets Panaphon apart from the competition. At this time we are able to sell directly to private collectors (mail order), although we are working on making our products available to Internet consumers. Panaphon offers:

- All Music Genres
- All Audio and Video formats
- All Major and Independent Labels
- Data-access to over 3.000.000 titles
- Fully insured door to door delivery service
- Documentation of products over the internet

- Daily shipping to all territories around the world

Panaphon est un importateur/exportateur et distributeur en ligne de produits musicaux du monde entier. Fondé en 2004, Panaphon a intégré les dernières innovations technologiques pour fournir un service supérieur. Panaphon s'engage à combiner un coût de production minimal avec un niveau de service et support maximal. Nous sommes constamment en train de chercher des nouveaux chemins pour améliorer ce processus.

Panaphon.com[®]

Elisabeth-Hof, Portal 1
Erkelenzdamm 59-61
10999 Berlin, Germany

Mr. Michael Groth
fon: +49 30 61 67 95-0
fax: +49 30 61 67 95-95

info@panaphon.com
www.panaphon.com



PIRANHA Musik

Directed by action anthropologist and WOMEX director Christoph Borkowsky Akbar, PIRANHA Musik has been swimming among the sharks of the music industry since 1987. Introducing local stars as well as insider and top tips from Africa, the Orient, Europe, or Latin America to a global audience, the Berlin based company has established itself as one of the leading world music publishers and labels.

All rights worldwide within 24 hours

Our music database for your films, commercials, computer games, compilations, give-away CDs, remixes, samples, ring to-



nes ... is now available online at www.musicscout.piranha.de. **Looking for new distributors** We are working with more than 25 distributors worldwide, always looking for new partners in new territories.

Gérer de l'anthropologist et directeur de la WOMEX Christoph Borkowsky Akbar, PIRANHA Musik fait parti des requins de l'industrie de la musique et cela depuis 1987.



www.piranha.de

Bergmannstr. 102
10961 Berlin, Germany

Mrs. Bettina Schasse de Araujo
Mrs. Marit Ringeis
fon: +49 30 31 86 14 0
fax: +49 30 31 86 14 10

records@piranha.de
www.piranha.de



Planet Roc

The Planet Roc Studios in Berlin are situated in the former National Radio Broadcast Studios of the German Democratic Republic.

Planet Roc is specialised in the following fields:

- Music productions
- Publishing company in cooperation with Universal Music Publishing
- Songwriter pool
- Renting of studio rooms

The Planet Roc studios comprise of five differently sized and shaped units, formerly used for the recording of radio plays. Total size of the studios is 750 sqm. All units have a nonrectangular shape as well as non-parallel walls, and large, non-vertical windows leading to the mixing room.

Studios have been booked by Sting, The Black Eyed Peas, Phoenix, Martin Kesici, Liars, Apocalyptica and many more.

The new album from german artist Marlon has been produced and published by Planet Roc.

planet roc

Nalepastr. 10-50
12459 Berlin, Germany

Mr. Werner Krumme

fon: +49 30 53 60 26 10

fax: +49 30 53 60 26 08

werner.krumme@planetroc.de

www.planetroc.de



Pool Music & Media-Service GmbH

Pool Music & Media Service GmbH, located in the heart of Berlin, is rendering services for a variety of labels, producers, and musicians from Germany and abroad as their distributor for more than 15 years.

We have proven reliable and effective, servicing retail – being it major independent retailers or chains. Our sales representatives regularly visit all our customers at retail.

Also we are experienced in distribution via Internet relying insofar on efficient database. In a declining industry we have managed to prosper and grow.

POOL

POOL MUSIC & MEDIA SERVICE GmbH

Grunewaldstr. 14-15
10823 Berlin, Germany

Mr. Mike Pyczak

fon: +49 30 35 59 37 0

fax: +49 30 35 59 37 27

pool-musik@t-online.de

www.pool-musik.de



Rolf Budde Musikverlag GmbH

For nearly 60 years Budde in Berlin has kept the flag of Independent Publishing Around The World flying. During this time many of the best known and important artists in the world of pop had their German and often also their whole European publishing with Budde. Today the company represents Barry White, Joan Baez, Leonard Cohen, Jacques Dutronc and Alphaville as well as the publishing administration of Strictly Confidential, Curci, Kitty-Yo, Gigo and Couch Records. Budde focuses on good administration and an exact and fast delivery of royalties.

During MIDEM 2006 the Budde staff is looking forward to meeting old friends and establishing new relations with interesting partners.

Depuis près de 60 ans, Budde, situé à Berlin, représente le „Independent Publishing Around The World“. Pendant ce temps, un grand nombre des artistes les plus connus et les plus importants du monde du posortaient chez Budde leurs publications pour l'Allemagne, sinon l'Europe toute entière. Aujourd'hui, la compagnie représente p.e.

Barry White, Joan Baez, Leonard Cohen, Jacques Dutronc and Alphaville aussi bien que le secteur de publication de Strictly Confidential, Curci, Kitty-Yo, Gigolo et Couch Records. Budde se concentre sur une bonne administration et le paiement exact et rapide des droits.

À MIDEM 2006, le personnel de Budde se réjouit de revoir d'anciens amis et de faire la connaissance de nouveaux partenaires intéressants.



Hohenzollerndamm 54a
14199 Berlin, Germany

Prof. Dr. Rolf Budde

Mr. Max Paproth

Mrs. Selina Paetz

fon: +49 30 823 40 15

fax: +49 30 823 70 76

budde@buddemusic.de

www.buddemusic.de



T3 Records

T3 Records is an independent label founded in '99 by Thomas Franke. The label is open for different projects ranging from Pop Rock to World music. The repertoire contains artists like Di Grine Kuzine, GreenStreetGreen or Naked Raven from Australia.

In close connection with the development and placement of our artists is our publishing company First Contact Publishing that helps make sure that our copyrights receive the attention they deserve.

All promotion activities and also some tour bookings are taken care of in house by Capital Music & Media. In this area we rely on our many years of experience that is also available to other companies. With the concentration of the above named areas we are in a flexible position to turn around releases with the highest quality, efficiency and total professionalism.

T3 Records est un label indépendant fondée en 1999 par Thomas Franke. Le label est ouvert à différents projets allant du Pop Rock à World music. Le répertoire contient des artistes comme Di

Grine Kuzine ou Naked Raven de l'Australie.

Étroitement lié au développement et placement de nos artistes est la compagnie de publication First Contact Publishing qui s'assure de ce que nos droits d'auteurs soient dûment respecté.

Toutes les activités et également l'organisation de tournées sont prises en charge par Capital Music & Media. En la Matière nous faisons confiance à nos nombreuses années d'expérience aussi disponibles aux autres compagnies. Avec la concentration des compétences mentionnées ci-dessus, nous sommes dans la position confortable de sortir des productions de la plus haute qualité, avec efficacité et professionnalisme.

t3records

Marienstr. 31
10117 Berlin, Germany

Mr. Thomas Franke
fon: +49 30 30 87 28 83
fax: +49 30 30 87 28 80
capitalmusic@t-online.de



TGMPublishing & Consulting

The company was founded in 1992 by Tim Green, who has many years of varying experience in the music business in Worldwide.

The main areas of business that we are currently working in are, publishing and Production.

The Publishing & Consulting area controls Original and Sub Publishing rights for various catalogues as well as advising independent labels about setting up recording and licensing deals. We also undertake copyright research. The company has two in house publishing companies, TGM Musikverlag based in Berlin Germany as well as TGM (UK) based in Devon England.

La compagnie a été fondée en 1992 par Tim Green qui a des années d'expériences variées dans l'industrie de la musique de par le monde entier. Le domaine principal de nos activités se situe dans la publication et la production.

La section de la publication et du consulting contrôle les droits des originaux et sous-publications de différents catalogues aussi bien que la réalisation d'enregistrements et de contrats de licence. Nous faisons également de la recherche en matière de droits d'auteurs. La compagnie possède deux compagnies de publications, TGM Musikverlag basé à Berlin en Allemagne et TGM (UK) basé en Angleterre.

TGM
PUBLISHING & CONSULTING

Sigmund Bergmann Str. 10
13587 Berlin, Germany

Mr. Timothy Green
fon: +49 30 30 82 06 85
fax: +49 30 33 77 08 83
timgreen@web.de



Traumton Records

Founded as a music production and studio in 1989, Traumton is running the label Traumton Records since 1992. Traumton Records specializes in beautifully packaged, audiophile quality recordings of Jazz, Worldmusic and Ambient performed by artists from Germany, Switzerland, Portugal, the US and Brazil.

We believe in developing long term relationships with artists and projects offering a unique musical style, artistic and creative visions and perspectives. We appreciate original ideas and individuality, the pleasure of trying experiments and the readiness for taking risks, though this might not relate to the situation of the market or just be a little crazy. We offer open ears and an open mind, a place to grow for newcomers and a place to bloom for established artists.

Our catalog is distributed in Germany, Austria, Switzerland, Benelux, Japan and through Download platforms like iTunes, AOL, MSN, SonyConnect, eMusic and many

more. Our vision: „A place for earrealities. Let's put a little magic to it.“

Artists a.o.:

- Erika Stucky
- Tuomi
- Theo Bleckmann
- KooKoon
- Patty Moon
- Revista do Samba
- Fénix
- Gilda Razani
- Betancorband
- Johnny La Marama

TRAUMTON  **RECORDS**

Grunewaldstr. 9
13597 Berlin, Germany

Mrs. Stefanie Marcus
fon: +49 30 331 93 50
fax: +49 30 331 93 70
traumton@traumton.de
www.traumton.de



WOMEX – the world music expo

WOMEX is the leading professional conference, trade fair and showcase festival exclusively dedicated to World, Roots, Folk, ethnic, traditional, local and diaspora music of all kinds.

WOMEX is made in Berlin and travelling in Europe: Since 1994, eleven WOMEX editions in Berlin, Brussels, Essen, Marseille, Newcastle Gateshead, Rotterdam, Sevilla and Stockholm have affirmed the benefits of networking across borders, be these musical, political, cultural or commercial. WOMEX 2005 was again the biggest networking salon for world music with more than 2100 delegates from over 80 countries, a trade fair with more than 320 exhibitors, a conference including 25 sessions and a showcase festival presenting 55 concerts.

WOMEX is your no. 1 networking point yet familial meet and greet alike.

In person at MIDEM:

Evelyn Bardow (Production & Sales)

Christine Semba (Conference & Showcases)

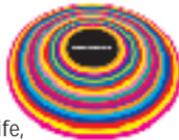
WOMEX – la „World Music Expo“ par excellence.

WOMEX est la plate forme pro-fessionnelle N°1 exclusivement dédiée aux musiques world, roots, folk, ethniques, traditionnelles locales et des diasporas.

Conférence, marché et festival de showcases offrent aux professionnels des 5 continents la possibilité de se rencontrer, d'échanger des idées et recharger leurs batteries.



Next WOMEX: Sevilla, Andalusia, Spain,
25 – 29 Oct 2006



WOMEX Offspring

PORTO MUSICAL, Recife,

Pernambuco / Brazil, 19 – 22 Feb 2006

WOMEX

Bergmannstr. 102

10961 Berlin, Germany

fon: +49 30 31 86 14 0

fax: +49 30 31 86 14 10

womex@womex.com

www.womex.com



Berlin Partner GmbH

Berlin Partner ist die zentrale Anlaufstelle in Berlin, die Investoren bei der Ansiedlung unterstützt, Berliner Unternehmen in allen Fragen der Außenwirtschaft begleitet und den Standort Berlin profiliert und vermarktet.

Im Business Location Center (BLC) bietet Berlin Partner zentral und online alle Wirtschaftsdaten zu Berlin. Dazu gehören neben einem integrierten Immobilienportal auch das MOE-Business-Portal, ein Telekommunikationsatlas und Angebote für die Außenwirtschaft.



Berlin Partner is the chief contact agency for investors in settling in the German capital. The company supports Berlin-based businesses in all matters relating to foreign trade and promotes Berlin on a national and international scale.

The Berlin Partner Business Location Center (BLC) provides a centralized online database of all economic data on Berlin, including an integrated real estate portal, the Central European Business Portal (MOE-Business-Portal), a telecommunications atlas, and a list of offers relating to foreign trade.



Ludwig Erhard Haus
Fasanenstraße 85
10623 Berlin

Mrs. Ina Kessler
fon: (030) 39 98 0-241
fax: (030) 39 98 0-239

ina.kessler@berlin-partner.de
www.berlin-partner.de



BERLIN.Musik@MIDEM is hosted by the local economic authorities
of the state of Berlin:



**Senatsverwaltung für
Wirtschaft, Arbeit und Frauen**

Martin-Luther-Str. 105, 10825 Berlin

fon: +49 30 90 13-85 49

fax: +49 30 90 13-85 28

poststelle@senwaf.verwalt-berlin.de

www.berlin.de/senwiarbfrau

and managed by:



Ludwig Erhard Haus, Fasanenstr. 85, 10623 Berlin

Mr. David Blumenthal

fon: +49 30 39 98 0-252

fax: +49 30 39 98 0-239

messe@berlin-partner.de

www.berlin-partner.de



The joint presentation is funded by the European Regional Development
Fund (ERDF) and the state of Berlin.



East-international-music

East-international-music is a german independent Label that is focused and specialized in Eastern Europe. If you need a partner that takes care of the entire eastern european Territories from Moscow to Warsaw, Sofia or Bucharest East-international-music will be the one that promotes and distributes your music. Our independent network enables East-international-music to support the Underground with Headquarter in Berlin and offices in Lodz and Moscow.

We push the Underground!

East-international-music est une maison de disques indépendante qui est spécialisé sur les paix de l'Europe orientale. Si vous cherchez un correspondant qui s'occupe des marchés de la musique de Moscou à Varsovie, de Sofia à Bucarest, choisissez East-international-music. Nous faisons la publicité de votre musique et la vendrons. Notre circle indépendant avec un quartier général à Berlin et autres bureaux à Lodz et Moscou supporte la musique de l'underground.
Nous encourage l'underground!



Oderstr. 67
14513 Teltow, Germany

Mr. Sacha Korn
fon: +49 33 28 33 49 45
fax: +49 33 28 33 96 40

contact@east-international-music.com
www.east-international-music.com

